Office of Chief General Manager(Telecom) S&M CFA Marketing Cell, Tamilnadu Telecom Circle New CTS Bdg., 16 Greams Rd. Chennai – 600 006.



भारत संचार निगम लिमिठेड

(भारत सरकार का एक जहांग)

BHARAT SANCHAR NIGAM LIMITED

BSNL3G)))) BSNL Live
Faster than your thoughts 2010

To All Heads of SSAs, Tamilnadu Circle

No.Mktg./CFA/Promotional Scheme/B fone/ dated at Chennai-6, the January 11, 2011.

Sub Rebate for purchase of instruments by subscribers - Scheme - reg.

In order to tide over the present situation of shortage of instruments, C.G.M. Tamilnadu Circle has approved introduction of a new scheme viz -

- A rebate of Rs.200/- for all new Landline customers who buy telephone instruments on their own.
- (ii) The rebate will be extended @ Rs.50/- per bill in the next four consecutive billing cycles. To enable this, necessary modifications have been carried out in DOTSOFT/CDR billing package. The flag in the FRS for those customers who take connections in this Scheme that the 'instrument belongs to the customer' will also be made.
- (iii) If a customer who takes a connection under this scheme closes the connection within 4 months, whatever discount allowed to him is to be adjusted in the deposit paid by him.

The Scheme takes immediate effect and will continue till the Department is in a position to supply the instrument.

A monthly feed-back report may kindly be sent by email to mktgtncircle@gmail.com for review by CGM.

(S.K. Radha)

General Manager (S&M-CFA)

BSNL TN Circle. (Ph:044-28297140; FAX: 28297160)

Copy to

- 1. GM (IT) Circle Office:
- 2. Sr.GM (TR), Circle Office
- 3. Addl.GM, Project-Udaan
- 4. DOTSOFT Centre Madurai / Trichy